

during the calendar year 1930. Similar detailed records were again secured with the 1941 and 1951 Censuses. The results of the 1930 and 1941 Censuses of Merchandising and Service Establishments are contained in Vols. X and XI of the Census reports for those years and the results of the 1951 Census of Distribution in Vols. VII and VIII of the 1951 Census reports. Summary data for 1951 are given in the 1955 Year Book, pp. 953-977.

The information collected at the census is supplemented in intercensal years by monthly, quarterly and annual surveys on the more important phases of the retail, wholesale and service trades—sample surveys for some businesses and full coverage for others. The 1951 Census formed a new base for such surveys and certain improvements have been implemented for continuance during the 1951-61 intercensal period.

Current information available on the more important phases of the distributive trades is given in the following Subsections. Estimates for the years prior to 1951 have been revised in accordance with the census base.

### Subsection 1.—Wholesale Trade

**Wholesale Sales.**—Estimated sales of wholesalers expanded from \$5,744,355,000 in 1951 to \$7,744,103,000 in 1957. These figures include only wholesalers proper, i.e., they exclude agents and brokers and manufacturers' sales branches. Sales estimates are subject to revision and have not been adjusted for price changes.

#### 1.—Wholesale Sales, by Kind of Business, 1954-57

NOTE.—Includes only wholesalers proper, i.e., firms performing the function of buying merchandise on their own account for resale.

Kind of Business	1954	1955	1956	1957
	\$'000	\$'000	\$'000	\$'000
Fresh fruits and vegetables.....	211,145	217,540	233,446	231,804
Groceries and food specialties.....	1,036,220	1,139,659	1,246,104	1,355,447
Meat and dairy products.....	171,108	164,192	173,443	172,256
Clothing and furnishings.....	80,944	86,469	89,531	86,418
Footwear.....	26,770	29,064	30,691	31,175
Other textile and clothing accessories.....	174,179	183,598	199,258	203,139
Drugs and drug sundries.....	153,124	165,974	178,409	189,223
Household electrical appliances.....	150,136	167,894	168,601	165,650
Farm machinery.....	52,084	60,590	72,726	60,068
Coal and coke.....	179,007	178,408	202,900	195,663
Hardware.....	260,809	283,522	313,417	307,351
Construction materials and supplies, including lumber.....	546,698	655,254	709,996	682,710
Industrial and transportation equipment and supplies.....	462,233	571,918	764,789	738,559
Commercial, institutional and service equipment and supplies.....	89,240	99,017	107,887	109,898
Automotive parts and accessories.....	262,035	352,323	386,436	394,313
Newsprint, paper and paper products.....	249,481	264,171	292,400	297,791
Tobacco, confectionery and soft drinks.....	498,537	509,840	562,413	605,083
Other.....	1,458,815	1,620,077	1,987,906	1,917,555
<b>Totals, All Trades.....</b>	<b>6,062,566</b>	<b>6,749,510</b>	<b>7,720,353</b>	<b>7,744,103</b>

**Operating Results of Wholesalers.**—A biennial survey of the operating results of wholesalers for certain trades shows operating expenses and profits in ratio to net sales. Detailed information for individual trades is given in DBS Bulletins.